TRUSTED PARTNERS FOR

Transformational Growth

AGELLUS CAPITAL

Deal Criteria: Seeking Platforms & Add-Ons

$2 - $20M of EBITDA Platforms	Buy and build strategy in highly fragmented industries	Founder / sponsor / corporate sellers
US and Canada based companies	Opportunity for transformational organic and acquisitive growth	Majority control investments

200+
Career deals closed by senior team

$400M
Fund I committed capital

40+
Years combined PE investment history

Target Verticals in Essential, Non-Discretionary Services

	Business-to-Business Services	Essential Consumer Services	Supply Chain, T&L, and Infrastructure Services
VERTICALS	Facility Services Professional Services Industrial Services	Home Services Automotive Aftermarket Specialized Services	Transportation and Logistics Infrastructure Services Specialty Distribution
THESIS	Mission-critical services and technology for corporate and government customers benefiting from outsourcing and regulation	B2C home and auto services, which benefit from noncyclical demand of aging stock and growing need for DIFM	Growing supply chain complexity from e-commerce; investments in infrastructure required from deferred investment and macro tailwinds
EXAMPLE MARKETS	▪ **IT Managed Services** ▪ **Fire and Life Safety** ▪ **Commercial Landscaping** ▪ **Restoration / Remediation** ▪ Commercial Dock & Door ▪ Outsourced Legal Services ▪ Government Services ▪ Utility / Electrical Services	▪ Garage Door Services ▪ HVAC / Plumbing / Electrical ▪ Auto Services ▪ Vacation Rental Management ▪ Foundation & Crawlspace ▪ Veterinary Services ▪ RIA / Wealth Management ▪ Roofing / Re-roofing	▪ Managed Logistics / 3PL ▪ Time Critical / Time Definite ▪ Warehousing Fulfillment ▪ Cold chain / HAZMAT Transportation ▪ Traffic Control / Paving ▪ Wastewater / Sewer Services ▪ Value-added Distribution ▪ Final Mile Logistics

Business Development Contacts

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Opportunity Set in Essential, Non-Discretionary Services

Agellus focuses on buy-and-build opportunities within the fragmented end markets of the essential, non-discretionary services middle-market

Essential services are characterized by recession-resistance, stable margins, and long-term, secular macro-drivers

Agellus Thesis

Large fragmented addressable markets possess long runways for continuation of add-on thesis

Active Portfolio

IT Managed Services	Commercial Landscaping	Fire & Life Safety	Commercial Restoration
COMPASS MSP	HIGHGROVE	BLUEJACK FIRE & LIFE SAFETY	TITAN RESTORATION OF AZ
MSP, cybersecurity, cloud, audit, & compliance services to regulated SMB end markets	Lawncare maintenance & enhancement services to commercial properties	Inspection, testing, repair, maintenance, & retrofit of fire suppression systems	Restoration, remediation, & mitigation services to commercial properties
Add-on Criteria	**Add-on Criteria**	**Add-on Criteria**	**Add-on Criteria**
$2M-$75M Revenues	$2M-$75M Revenues	$2M-$75M Revenues	$2M-$75M Revenues
SMB, MM Customer Focus	Commercial Customer Focus	Non-Union Labor Focus	Non-Union Labor Focus
> 50% Recurring MSP	> 50% Reoccurring Service	> 33% Reoccurring Service	> 20% Mitigation
US & Canada Based Businesses	SE US Based Businesses	US Based Businesses	SW & MW US Based Businesses

Our Mission

To be the partner of choice in the middle market with our companies, our people, and our investors

Integrity | **Agility** | **Dedication** | **Cohesion**